

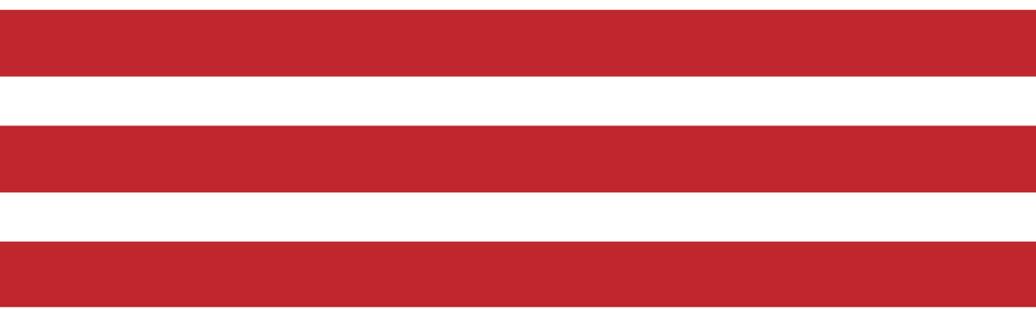
ACG[®] Indiana

12th Annual Awards Dinner



April 28, 2016

Union Station Grand Hall



WELCOME

Letter from the President

On behalf of ACG Indiana, welcome to our 12th Annual Awards Dinner. This event is one of the most important events of the year for our chapter, and continues to grow to become a major event for our community. Tonight we take the opportunity to recognize three companies, in particular, which represent the essence of middle-market corporate growth in Indiana - Koorsen Fire & Security, Andy Mohr Automotive Group, Inc., and BioStorage Technologies, Inc.

ACG Indiana is dedicated to driving middle market growth in Indiana. We do this by being the premier networking organization for financial intermediaries, bankers, brokers, attorneys, accountants, private equity and corporate development professionals. We help build relationships that allow companies to grow.

ACG Indiana is also dedicated to identifying and nurturing next generation business leaders by way of the ACG Cup business case competition and the ACG Student Leadership Award. Congratulations to IU Kelley (Indianapolis) Team #3, winners of the 2016 ACG Cup business case competition, and to Lauren Wood of Butler University, the 2016 ACG Indiana Student Leadership Award winner.

Our chapter membership continues to grow to record levels. The quality of our chapter programming improves with each passing year. We are fortunate to have a dedicated Board of Directors comprised of leaders from the local private equity, commercial and investment banking, legal and professional services industries. Our chapter's financial position is strong. In the coming year, we pledge to leverage this momentum and strength to further enhance the ACG Indiana membership experience. If you are not currently a member of ACG Indiana, please consider joining. There has never been a better time to get involved in our chapter.

Our success would not be possible without the generous support of our sponsors. Thank you to our Platinum sponsors, Cortland, Katz, Sapper & Miller, and Krieg DeVault; to our Gold sponsors, BMO Harris, Chase/JPMorgan, City Securities, Faegre Baker Daniels, Greenwalt CPAs, Hammond, Kennedy, Whitney & Company, Inc., Ice Miller, and Taft; and to our Silver sponsors, David A. Noyes, PNC Bank, and Resource Commercial Real Estate. Also, we greatly appreciate our event and table sponsors as well as Greg Morris of the IBJ, our master of ceremonies this evening.

In closing, I want to thank Brian Baker of City Securities for his leadership as President of ACG Indiana this past year. Through Brian's vision and leadership our chapter has enjoyed incredible growth and is poised to do great things for Indiana.



Josh Hollingsworth
ACG Indiana
Incoming Chapter President
Barnes & Thornburg



Brian Baker
ACG Indiana
Outgoing Chapter President
City Securities Corporation



Kim Davis
Awards Dinner Chair
Guggenheim Insurance

Program

5:30 pm Cocktail Reception



6:30 pm Dinner

Classic Caesar Salad

Braised Boneless Short Rib
with Red Wine Braising Sauce

Semi-Boneless Chicken Breast
Stuffed with Fresh Basil & Goat Cheese
and Glazed with Spicy Plum Sauce

**Dinner Wine Sponsored by
The Huntington National Bank**

Franciscan Merlot

Smooth and full bodied with a core of dark cherry fruit.

Columbia Chardonnay

A balanced acidity and integrated sweet vanilla oak notes.



7:40 pm Remarks from the President

Brian Baker

ACG Indiana Outgoing Chapter President

Josh Hollingsworth

ACG Indiana Incoming Chapter President

ACG Cup Winner Presentation

Brandon Delk, Noah Dennis, Anthony Hornbach,
Mohit Mujumdar and Michael Terrell
IU Kelley School of Business - Indianapolis

Student Leadership Award

Lauren Wood, Butler University



8:00 pm Awards Presentation

Greg Morris, President/Publisher

Indianapolis Business Journal – Master of Ceremonies

Corporate Value Award Winners

Koorsen Fire & Security
Andy Mohr Automotive Group

Deal of the Year

BioStorage Technologies



Dessert Reception

Immediately following awards presentation

Sponsored by:

Concord Financial Advisors, Titan Equity Partners
and Sterling National Bank

Miniature Desserts

Tulip Chocolate Cup filled with Chocolate Mousse
Mini Creme Brulee
Ooey Goey Chocolate Rum Balls

Corporate Sponsors

PLATINUM

Cortland®

Cortland is an independent investment servicing company providing third-party and outsourced administrative solutions to leading investment managers, commercial lenders and institutional investors in the global capital markets. Company services include fund administration, leveraged loan services, business loan servicing, enhanced custody and escrow services. These solutions support client strategies for managing and lending on assets in the syndicated bank loan, middle market, real estate, business loan, structured finance, equity and other capital markets. Headquartered in Chicago, Cortland has offices in Indianapolis, Southern California, Austin, New York, London and Nanjing, China. Visit us at www.cortlandglobal.com.



As one of the top 65 CPA firms in the nation, Katz, Sapper & Miller has earned a reputation as a leader in the areas of accounting, tax and consulting services. Our transaction specialists provide timely, efficient, customized due-diligence and advisory services to a wide range of clients, including private equity firms, strategic buyers and lenders. For more information, visit ksmcpa.com/transactions.



Krieg DeVault LLP provides diversified legal services to local, regional and national clients across a wide spectrum of industries. The firm has been a proud Platinum sponsor of ACG Indiana for many years. We have greatly valued our long-standing partnership with ACG and look forward to continuing to contribute to the growth of the Indiana middle market economy in the areas of mergers and acquisitions, capital formation, venture capital, economic development, joint ventures, strategic alliances, and securitizations. For more information about Krieg DeVault's Business services, visit www.kriegdevault.com.

Corporate Sponsors

GOLD



BMO Harris Bank provides a broad range of banking products and solutions throughout the Midwest, Arizona, and Florida. These include solutions for everyday banking, financing, and investing, as well as a full suite of integrated commercial and financial advisory services. BMO Harris Bank's commercial banking team provides a combination of sector expertise, local knowledge and mid-market focus throughout the U.S. from structuring a loan to managing cash flow, BMO Harris Bank offers a full range of financial solutions to meet business' unique demands.



JPMorgan Chase & Co. (NYSE: JPM) is a leading global financial services firm with assets of \$2.4 trillion and operations worldwide. Our firm is a leader in investment banking, financial services for consumers and small business, commercial banking, financial transaction processing, and asset management. A component of the Dow Jones Industrial Average, JPMorgan Chase & Co. serves millions of consumers in the United States and many of the world's most prominent corporate, institutional and government clients under its J.P. Morgan and Chase brands. Our firm is the largest bank in Indiana with over 2,800 employees and leading market share across several lines of business. Our firm and our foundation give \$200 million annually to nonprofit organizations around the world. In the past five years our firm and our foundation have contributed more than \$14 million to local Indiana charities. We also lead numerous volunteer service activities for employees in our local communities by utilizing our many resources, including those that stem from access to capital, economies of scale, global reach and expertise. Information about JPMorgan Chase & Co. is available at www.jpmorganchase.com.



Established in 1924, City Securities Corporation is one of the oldest and largest independent full-service investment firms in the Midwest active in corporate finance, public finance, individual and institutional investment services. City Securities, and affiliates, have 16 offices throughout the country (9 in Indiana, including headquarters in Indianapolis). The firm and its affiliates offer a wide array of financial products and services that assist individuals, businesses and institutions.



Faegre Baker Daniels is dedicated to serving the legal needs of regional, national and international businesses. From offices in the United States, United Kingdom and China, our more than 750 legal and consulting professionals provide the depth and breadth of expertise necessary to solve complex business challenges. With roots dating back to 1863, we are one of the 75 largest law firms headquartered in the U.S. For more information, visit faegrebd.com.

Corporate Sponsors

GOLD

GREENWALT^{CPAs}

Greenwalt CPAs is a business and financial advisor and CPA Firm serving the needs of privately held mid-market companies. Greenwalt adheres to the philosophy that CPAs should be more than accountants, they should also be their client's most trusted business confidants. For more information about Greenwalt CPAs, visit GreenwaltCPAs.com.



Hammond, Kennedy, Whitney & Company, Inc. (“HKW”) is an Indianapolis-based private equity firm that seeks to acquire and build quality companies by partnering with superior management teams. Founded in 1903, HKW focuses on control investments in North American based lower middle-market businesses with revenues between \$20 million and \$200 million and EBITDA between \$5 million and \$30 million. HKW focuses on partnering with companies with a low risk of technological obsolescence and a sustained competitive advantage and growth strategy.



Founded in 1910, Ice Miller has more than 300 lawyers and 40 paraprofessionals located in offices in Chicago; Cleveland; Columbus; DuPage County, Ill.; Indianapolis; New York; and Washington, D.C. Their diverse client base ranges from start-ups to Fortune 500 companies and from governmental entities to educational organizations and pension funds.

Taft/

Taft is a full-service regional law firm with offices in Indianapolis, Indiana; Ann Arbor, Mich.; Chicago, Illinois; Cincinnati, Cleveland, Columbus and Dayton, Ohio; Covington, Kentucky; and Phoenix, Arizona. The firm practices across a wide range of industries, in virtually every area of law, including Business and Finance; Litigation; Labor and Employment; Intellectual Property; Business Restructuring, Bankruptcy and Creditor Rights; Environmental; Health and Life Sciences; Private Client Services; Real Estate; and Tax. Learn more at www.taftlaw.com.

Corporate Sponsors

SILVER



David A. Noyes & Company, founded in 1908, is an investment bank with long roots in the Chicago and Indianapolis areas. For most of its history, it has been primarily a wealth advisory firm, but for the past several years has dedicated a new focus toward Capital Markets. The Capital Markets division, which is in the process of growing in Chicago and Indianapolis, provides mergers and acquisition sell-side advisory, growth capital advisory and fixed income services. Our clients for M&A are generally \$25 to \$350 million in enterprise value in all different types of industries. For growth capital, we can raise under \$5 million through private placement or for larger capital raises we can do it institutionally. We are proud to be a growth-minded investment bank with Midwestern values and a focus on serving all of our clients.



The PNC Financial Services Group, Inc. (www.pnc.com) is one of the nation's largest diversified financial services organizations providing retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management; asset management and global fund services. Follow @PNCNews on Twitter for breaking news, updates and announcements from PNC.



RESOURCE Commercial Real Estate is Central Indiana's largest, locally-owned, independent commercial real estate services firm. We provide high level services to owners, investors and tenants, delivered with the focused attention only a privately-owned firm can offer. With over 150 years of combined experience, our principals have earned the reputation of being trusted experts and business partners. Clients benefit from our innovative strategies, superior market intelligence, proven processes, and value-added services which reduce their costs and risks, while advancing their business goals! For more information about RESOURCE, visit www.rcre.com, or call 317.663.6000.

Reception Sponsors



As one of the largest 100 law firms in the country, Barnes & Thornburg LLP serves clients worldwide from 13 offices in Atlanta, Chicago, Dallas, Delaware, Indiana, Los Angeles, Michigan, Minneapolis, Ohio and Washington, D.C. With more than 600 attorneys and other legal professionals, we have experience in virtually all the legal practice areas required to do business in today's global marketplace. We staff matters with small, close-knit teams led by a fully involved attorney who will keep you informed every step of the way.



BKD, LLP is a national CPA and advisory firm that helps people and businesses realize their goals. Its experienced professionals offer solutions for clients in all 50 states and internationally. BKD and its subsidiaries offer clients a variety of services, combining the insights and ideas of multiple disciplines to provide optimal outcomes across a wide range of industries. BKD Corporate Finance and BKD's Transaction Services Group, two professional business units with over 40 dedicated professionals who have advised on thousands of client transactional engagements, complement the firm's expertise for clients planning or pursuing M&A transactions.



Located in Indianapolis, Centerfield Capital Partners is a national provider of junior capital to lower middle market companies. Centerfield works closely with equity sponsors, independent sponsors, management teams and business owners who seek subordinated debt and equity financing to build companies. Typically, the capital we provide is used to finance change of control transactions, recapitalizations, add-on acquisitions, or growth initiatives. We are currently investing from our third fund, with commitments of \$171 million, and lead investments of \$4 to \$30 million.



"Success is Not Final and Failure is Not Fatal" Chikol Equities (www.CHIKOL.com) is a "Hands-On" Team working to grow healthy businesses and strengthen the shaken ones. We formed CHIKOL in 1990 to identify and purchase distressed companies that at "One-Time Held Great Market Share in their Industry". CHIKOL provides consultancy and implementation of recommendations for the client owner, lender or those providing public & private equity. Our work is not just supplying a road map to success, but the hands to get it accomplished and the tools to stay on track. Our Difference? "We've Been There....We Know the Way Out"

Dinner Wine Sponsor



At Huntington Bank, we dedicate every day to helping people make their money work harder and their lives a little easier. We put the customer first through our superior customer service and strong internal teamwork. Since 1866, Huntington Bank has been serving generations of individuals, families, small and large businesses and communities. We provide full-service consumer and commercial banking services, as well as wealth management, treasury management, equipment financing, automobile financing, trust services, brokerage services, commercial real estate financing, insurance programs and other financial products and services. For more company information, visit Huntington.com.



Dessert Sponsors



Concord Financial Advisors, LLC is a debt placement intermediary specializing in private placements of senior debt and subordinated debt/mezzanine financing for middle market companies. Concord targets companies generating \$20 million to \$500 million of revenue and \$0 to \$20 million of EBITDA.



Titan Equity Partners, LLC is a private equity firm specializing in purchase of companies from retiring owners and entrepreneurial founders. The firm typically invests in consumer products manufacturers, food manufacturers, specialty distributors, and unique service providers.



Sterling National Bank has been a trusted financial advisor for over 125 years and is one of the largest and most experienced secured lenders in the nation. Sterling specializes in delivering superior service and financing flexibility to its clients. Clients use our financing facilities for strategic acquisitions, management buyouts, recapitalization and refinancing, working capital, and to support internal growth strategies.



Media Sponsor



Your news. Your way. In print and online, Indianapolis Business Journal covers breaking news and feature stories about the deals, personalities and businesses that define our region. IBJ's award-winning editorial staff is committed to bringing readers news and in-depth coverage that brings value and perspective to anyone engaged in business in Central Indiana.

Corporate Value Awards

Koorsen® FIRE & SECURITY

For 70 years, Koorsen Fire & Security has been protecting lives and property from the destruction of fire and theft with the thoroughness and dedication you expect from a company with a critical mission.

Founded in Indianapolis in 1946, Koorsen is a third-generation family-owned business that continues to outperform and outlast the competition. Year after year, Koorsen Fire & Security manages to reach and exceed goals, making each year a record high for the 70 year old company.

Koorsen is now one of the largest and most respected fire protection and security companies in the United States, with annual sales exceeding \$110 million, a footprint of 27 locations and a staff of nearly 900 associates. With \$20 million worth of product liability protection and bonding capabilities and a fleet of over 500 service trucks, Koorsen's qualifications far exceed the majority of other fire protection and security companies. Koorsen's current customer base contains more than 75,000 businesses, and can be found in roughly 200,000 properties across the United States, serving everyone from mom-and-pop shops to Fortune 500 companies.

Equally as important as Koorsen's growth is its deep commitment to its employees and the communities it serves. Koorsen Fire & Security is home to the nationally-acclaimed Koorsen Training Center where Koorsen technicians, and individuals from across the life safety industry, receive hands-on training and fire code education in this one-of-a-kind, multi-million dollar facility. Koorsen is also the proud sponsor of the Kasey Program, a non-profit program that teaches 400,000 children a year about fire safety.

Every point mentioned is important, but what really sets Koorsen apart is something more. It's the company culture of honesty and the devotion to doing the job right every time that most ensures Koorsen customers stay safe. To learn more about Koorsen Fire & Security, visit www.koorsen.com.



Andy Mohr **AUTOMOTIVE**



Andy Mohr Automotive Group has grown from one dealership selling 15 vehicles a month in 1995 to one of the top dealership groups in the state of Indiana. It's 13 dealerships with 850 great employees sell over 20,000 vehicles a year.

The Group consists of 14 different brands: Buick, GMC, Chevrolet, Ford, Lincoln, Honda, Hyundai, Kia, Mitsubishi, Nissan, Toyota, Scion, Volkswagen and Volvo (heavy duty trucks).

Andy Mohr Automotive Group's mission is simple, "We treat our customers the way we want to be treated and are committed to being their business partner for the long term."

Deal of the Year Award



BioStorage Technologies, Inc. is the premier, global provider of comprehensive sample management solutions for the bioscience industry. Offering flexible onsite, offsite and hybrid models, we provide a complete lifecycle of sample management solutions including an expert team of sample management consultants, industry-leading temperature-controlled storage facilities, innovative sample bioprocessing and ISIDOR®, a transformational technology solution for sample and research data integration. The company supports its customers in maximizing opportunities, minimizing risk and reducing costs. BioStorage Technologies, Inc. is a subsidiary of Brooks Automation, a leading worldwide provider of automation and cryogenic solutions for multiple markets including semiconductor manufacturing and life sciences.



Past Award Winners

Deal of the Year Award Winners

The ACG Deal of the Year award identifies a transaction that has interestingly or significantly impacted the state of Indiana or the company's industry. This award recognizes those involved in an Indiana-focused M&A transaction, by acquisition, that epitomize adding value to the Indiana business community.

2015

LDI, Ltd.

2014

Stonegate Mortgage

2013

Braun Corporation

2012

Klipsch

2010

Republic Airways

Corporate Value Award Winners

Primary consideration is given to those who continue to create the greatest corporate value benefit to its stakeholders, employees, customers, suppliers, and community. Economic growth, financial growth, job growth, organic growth, and/or acquisition growth is also considered.

2015

Indiana Limestone
Telamon

2014

Monarch Beverage
Zotec Partners

2013

Mainstreet
Grammer Industries

2012

OneSource Water
MacAllister Machinery

2011

Nesco Sales & Rentals
Defender Direct
Brightpoint

2010

Dormir
Scale Computing
Hillenbrand, Inc.

Table Sponsors

Guggenheim Insurance, JPMorgan Chase and Fifth Third Bank



ACG Indiana Cup Award

The 6th Annual ACG Cup is a case study competition designed to give students from leading MBA programs in the region invaluable insights into mergers and acquisitions, investment banking, financial advisory and private equity.

Sponsored by



Oxford Financial Group, Ltd.™, is the premier multifamily office in the Midwest and one of the largest Registered Investment Advisor (RIA) firms in the country, with oversight of more than \$20 billion in assets (which includes assets under management) for over 600 families and institutions in 37 states. An independent, fee-only firm providing families and institutions generational estate planning advice and forward-thinking investment strategies for over 30 years with special expertise in alternative investments and private equity. With offices in Indianapolis, Chicago, Cincinnati, Grand Rapids and Minneapolis, Oxford specializes in serving clients with net worth above \$5 million.



Student Leadership Award

Sponsored by



Cardinal Equity Partners is a multi-family owned investment firm with a mission to acquire controlling interest of a small number of middle-market businesses located in the eastern half of the United States. With over 20 years of experience in acquiring and building middle-market businesses, we have a demonstrated track record of utilizing our collective operating, marketing, and financial backgrounds to help management teams grow and build companies of value. As private investors utilizing our own capital, we do not have the same liquidity pressures that a Fund-based investor has, thereby allowing us to view each of our investments as a long-term commitment towards building an enduring, profitable business.

2015

Chad Pingel
Butler University

2014

Emily Gipson
University of Indianapolis

2013

Christopher Huff
IUPUI

2012

Derek Friederich
Butler University

2011

Jennifer Simac
University of Indianapolis

2010

Carla Lucia D'arce
Indiana University



Vision Leadership Award

2014

Steve Humke
Ice Miller LLP

2013

Paul Count
FirstMerit Bank

2012

Ted Kramer
Hammond, Kennedy,
Whitney & Company Inc

Calendar of Events

ACG Indiana Annual Golf Outing

Thursday, August 18th, 2016

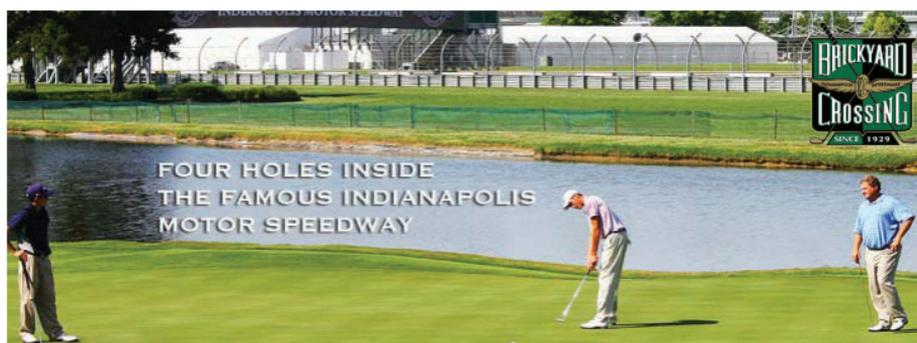
11:30 am - 6:00 pm

Location

Brickyard Crossing Golf Course

4400 West 16th Street

Indianapolis, IN 46222



Enjoy a great day of golf and networking as you reconnect with colleagues and guests at the challenging Brickyard Crossing Golf Course, located on the grounds of the historic 2.5 mile oval at the Indianapolis Motor Speedway.

If you are interested in participating as a sponsor for this year's golf outing, please contact Adam Bolerjack at adam@CIDCAP.com



JOIN ACG INDIANA

When you become a member of the Indiana Chapter of ACG, you become part of the largest and oldest international network of middle market professionals involved in corporate growth and dealmaking. ACG Membership applications can be found online by visiting www.ACGIndiana.org.



YOUNG ACG[®] Indiana

ACG Indiana launched Young ACG Indiana for professionals age 35 and younger involved in corporate growth, corporate development and mergers and acquisitions.

Why join Young ACG Indiana?

- Mentorship from senior-level professionals
- Networking with peers and other members from all over Indiana and the world at ACG Global events
- View contact information of ACG's 14,000 members online & post questions or request guidance from more senior-level experts
- Seek out your next job with the ACG JobSource databank
- Gain access to Pitchbook[®] – a repository of a wealth of knowledge on deals, dealmakers, and statistics relevant to the M&A world.
- Access to ACG Global's massive online library of articles

For more about Young ACG Indiana, visit ACGIndiana.org.

Board of Directors

Officers

Outgoing President - Brian Baker, City Securities Corporation

Incoming President - Josh Hollingsworth, Barnes & Thornburg

Treasurer - Jeff Good, mAccounting

Secretary - Michelle & Mike Daley, Daley Concepts

Board Members

Steve Appel, Gregory & Appel Insurance

Frank Berg, 40 | 86 Advisors

Jim Birge, Faegre Baker Daniels

Adam Bolerjack, CID Capital

Doug Conner, Periculum Capital Company

Paul Count, Alliance Business Lending

Kimberly Davis, Guggenheim Insurance

Bob Greising, Krieg DeVault

Mark Hollis, Centerfield Capital

Fritz Kaufmann, Cushman & Wakefield

Bruce Kidd, Walker Information

Jim Macdonald, J.P. Morgan Private Bank

Michael Millikan, Ice Miller

Clint Mitchell, Fieldstone Capital

Pete Munson, Cardinal Equity Partners

Jeff Pratt, MPI Corporation

Ron St. Clair, St. Clair Group

Brian Sullivan, BMO Harris Bank

Steve Warner, Katz, Sapper & Miller, LLP

Sandy Wilcox, Morgan Stanley Wealth Management.

About ACG Indiana

Founded in 1954, The Association for Corporate Growth (ACG) is a premier global organization with 59 chapters for executives involved in corporate growth, development, mergers and acquisitions for Fortune 500 firms and “middle-market” companies. ACG’s more than 14,500 members are focused on building value in their organizations and include professionals from private equity firms, corporations and lenders that invest in middle-market companies, as well as from law, accounting, investment banking and other advisory services firms.

ACG Indiana is dedicated to helping professionals raise capital and grow businesses. They recognize the multiple benefits of networking within an influential community of dealmakers and executives growing companies nationwide.

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